

Conference Day 1

Sunday October 3rd 2010

08:00-08:30 Reception

08:30-09:00 Early Bird Networking

09:00-09:30 MENARES 2010 Welcome

Keynote address by:

Eng. Marwan bin Ghulaita, CEO, Real Estate Regulatory Agency, Dubai Land Department.

Dr. Paloma Taltavull de La Paz, International Real Estate Society President, and Senior Lecturer at the Department of Applied Economics, Faculty of Economics and Business Administration, University of Alicante, Spain.

09:30-10:30 **Re-Thinking the Selection of Projects**

Speakers:

His Highness Sheikh Maktoum Hasher Al Maktoum, CEO of Al Fajer Group and President of Al Fajer Properties.

Dr. Stuart McAuliffe, Associate Professor of Property at Australia's Bond University.

Mr. Paul Macpherson, Chief Development Officer at Jumeirah Group.

10:30-11:45 **Panel Discussion: Cycles in Real Estate**

Moderated by Dr. Gary W. Eldred.

Speakers:

Mr. Naaman Atallah, Chief Operating Officer of Emaar Properties PJSC.

Mr. Blair Hagkull, Chairman Middle East & North Africa for Jones Lang LaSalle.

Mr. Ahmet Kayhan, Co-Founder and CEO of REIDIN.com

11:45-12:00 Networking Break

12:00-13:00 **Capital Flows and their Impact on Real Estate Industry**

Speakers:

Dr. Tony Key, Professor of Real Estate Economics at Cass Business School who also previously worked at Property Market Analysis, the Centre for Environmental Studies, and the Northern Region Strategy Team.

Mr. Muhammad Najib Razali, full time lecturer with the Faculty of Geoinformation Science and Engineering, Universiti Teknologi Malaysia who is currently working on his Ph.D at the University of Western Sydney, Australia.

Dr. Indrani Hazarika is member of the Business Faculty at Dubai Women's College.

13:00-13:45 Luncheon

13:45-15:15 **Panel Discussion: Policy Making In Real Estate, Balancing Supply and Demand**

Moderated by Dr. Gary W. Eldred.

Speakers:

Dr. Mahdi Al Aswed, Managing Director of Halcon Real Estate LLC.

Dr. Ali Parsa, Professor of Real Estate and Director of Real Estate Research at the School of the Built Environment at University of Salford, Greater Manchester, UK.

Dr. R. Malcolm Richards, Dean of the School of Business and Management at the American University of Sharjah.

Mr. Nicholas Maclean, Managing Director of CB Richard Ellis Middle East.

Mr. Omar Al Barguthi, Director General of Ajman Real Estate Regulatory Agency and CEO for Amwal Managerial and Financial Consultants.

Dr. Mohammed Abu Ali, Assistant Professor of Economics at the American University in Dubai.

15:15-16:00 **New Perspectives & Survival Strategies of the Off Plan Market**

Dr. Brian Etemad, Managing Director Middle East Operations at Hamptons International.

Mr. Sukhdev Hansra, Partner at Isthmus Partners who has an MBA with top honors from Columbia Business School in New York, an MSc from The London School of Economics and a BSc (Hons) from Aston University in Birmingham, England.

16:00-16:15 Networking Break

16:15-17:00 **New Approaches to Real Estate Financing and Risk Management**

Dr. Robert A. Simons, Professor and former Director of the Master of Urban Planning, Design and Development program at the Levin College of Urban Affairs at Cleveland State University in Cleveland, Ohio and will be American Real Estate Society President 2011-2012.

Mr. Ghanem Nuseibeh, Founder and Director of Cornerstone Global Associates, United Kingdom, who received awards from UK's Institute of Civil Engineers and Royal Academy of Engineering and was a member of the Club of Rome's think-tank 30 (2004-2009).

Conference Day 2

Monday October 4th 2010

08:00-08:30 Reception

08:30-09:00 Early Bird Networking

09:00-09:30 Welcome, Re-cap of first day, Keynote address

09:30-11:00 **Real Estate Investment Trusts (REITS)**

Mr. Harun Kapetanovic, Economic Advisor with the Department of Economic Development, Dubai Government.

Mr. Simon Gray, Director Supervision at the Dubai Financial Services Authority (DFSA) covering asset management, banking and insurance, a Fellow of the Securities and Investments Institute, as well as a Fellow of the Institute of Financial Services.

Dr. Fahad Almudhaf, Assistant Professor of Finance at Kuwait University. His current research interests include international real estate, REITs, behavioral finance and investments.

Dr. Felix Schindler, Assistant Professor for Real Estate Finance at the Steinbeis University Berlin. His current research at the Department of International Finance and Financial Management focuses on real estate finance and economics.

11:00-11:15 Networking Break

11:15-12:00 **Urban Planning: Cultural Considerations in Design**

Mr. Rashad M. Bukhash, Director of Architectural Heritage Department for Dubai Municipality and Chairman of the U.A.E. Architectural Heritage Society who also serves as a member on the Board of Directors of the Society of Engineers, U.A.E.

Dr. Aly Karam, Associate Professor in the School of Architecture and Planning at University of the Witwatersrand and Assistant Dean for Postgraduate Affairs for the Faculty of Engineering and Built Environment.

12:00-12:45 Residential Property Price Index

Dr. Ali Hepsen is member of the Department of Finance of Istanbul University.

Mr. Metin Vatansver is currently studying Mathematics for his Ph.D degree at Yildiz Technical University, Istanbul, Turkey. His research interests include data mining, visual data mining, statistics programming, Monte Carlo simulation, time series analysis and he has published academic papers related to visual data mining.

12:45-13:30 Luncheon

13:30-14:45 **Panel Discussion: Affordable Housing**

Moderated by Mr. Mohanad Al Wadiya

Speakers:

Ms. Elaine Jones, Chief Executive Officer of Asteco Property Management which she founded in 1985 with the Bin Sulayem family, and is a registered Property Manager and a Founder Board Member of Dubai Property Group.

Dr. Karen M. Gibler, Associate Professor of Real Estate at Georgia State University and the past president of the International Real Estate Society. She is also a member of the editorial boards of several real estate journals as well as the RICS Foundation Research Paper Series.

Mr. Matthieu De Clercq, Senior Manager at A.T. Kearney Middle East.

14:45-15:15 **A New Look at Green Sustainable Development**

Mr. Thom Bohlen, Chief Technical Officer (CTO) with the Middle East Centre for Sustainable Development (MECSD).

15:15-15:30 Networking Break

15:30-16:40 **Panel Discussion: Trends in Regulation**

Moderated by Mr. Andrew Thomson.

Speakers:

Ms. Sydene Helwick, Partner at Al Tamimi & Company who is also a member of the International Bar Association, Dubai Property Society, South African Business Council and the International Business Women's Group.

Mr. Matthew Hooton, Partner and Head of the MENA Real Estate Team at Ashurst.

Mr. Edward Sunna, Chief Legal Officer at Meraas Holdings LLC and also a lecturer for the legal module of the DREI Brokers Certified Training Course, a member of staff at Heriot Watt University, and is a qualified Adjudicator (RICS Cert.) with the Queensland Government Building Services Office, Australia.

Mr. Mohammed Kamal, Middle East Head of Real Estate at Hogan Lovells.

16:40-16:50 Best Paper Presentation Award

16:50-17:00 Closing Remarks: Surviving the Storm, Emerging Stronger